



Category Manager

Department : Procurement

Salary: circa £65K

Location: Newport

Who we are

When you think about it, water is the most basic human need. So what we do at Welsh Water is incredibly important – we give three million customers safe, clean water, take away their dirty water and help to protect our beautiful environment. It's an awesome responsibility, and we have to earn our customers' trust every single day. Being the only not-for-profit company in the water industry is certainly a good start. Every single penny we make goes back into looking after their water and environment, rather than going to the pockets of shareholders.

There has never been a better time to join us as Welsh Water moves into the next five year investment cycle with a busy and exciting programme of business improvement projects for services, opportunities to invest in a new and innovative products, buildings and water / waste treatment construction projects, underpinned by investment and adoption of new ways of working through LEAN and technology solutions

What we do

The procurement team in Welsh Water operates across the principle directorates Water Wastewater, Retail Shared Services and Capital. We deliver best in class services to our internal customers setting and supporting their procurement strategies offering professional advice and delivering cost savings through sustainable procurement. We set procurement processes and standards for supplier engagement, monitoring and contract management. We undertake supplier management and support our business users with purchase to pay systems.

What you will do

Provide leadership for a team of procurement professionals and trainee colleagues to deliver sustainable procurement through cost savings, value and risk management. You will set strategies for monitoring and establishing effective supply chains in your related discipline driving excellence and outstanding performance through ever strengthening relationships. Responsible for delivering procurement led change you will be working with a LEAN approach to continually drive improvement. A highly experienced negotiator you will lead on delivering efficiency through innovative procurement strategies.

What we offer

We know that if our employees are happy, our customers are happy. That's why we offer a great benefits package. Welsh Water is the 5th largest employer in Wales, our reward and benefits package includes:

- ◆ Competitive Salary
- ◆ Annual Incentive Scheme
- ◆ 25 days annual leave plus public holidays
- ◆ Range of Employee Benefits and discount schemes
- ◆ Generous Pension Plan
- ◆ Onsite restaurant and car park

Category Manager Capital

Reports to: Head of Procurement Capital

Contract: Permanent

Working hours: 37

As part of our Procurement team, your challenge is to achieve our cost reduction targets against a dynamic programme of construction related procurement and contracting. Supporting the in house capital delivery team and Welsh Water's capital alliance delivery partners. The category will include civil engineering, mechanical and electrical and sustainable energy, construction projects including wind and hydro. You'll do this by working collaboratively with colleagues across the business to ensure commercial and contractual measures are in place. With credibility as a procurement expert, you will work with the Procurement team and commercial teams to become an example of best practice in the procurement of capital construction solutions.

What you'll be responsible for

- Develop a category led approach to the establishment of supply chains that are sustainable and deliver to required standards
- Leading the development and strategic management of procurement strategies designed to deliver significant cost and process efficiencies across your specialist area of expertise in the field of capital procurement.
- Monitor motivate and manage the delivery of day to day procurement requirements across category within the procurement department to deliver added value, savings, total cost management, quality and surety of supply.
- Lead the reporting and management of key reporting measures in procurement for the capital category to include supply chain awareness and performance of a portfolio of key suppliers.
- Coordination of cross functional groups to deliver change management arising from procurement or LEAN management.
- Creating a culture of continuous improvement and innovation in a LEAN operating environment.
- Setting the standards for best practice procurement including negotiation strategies, process efficiency/compliance management, commercial terms, supplier relationship management, and benchmarking of best practice.
- Manage and reduce commercial risk through a category led approach.
- Lead the delivery of customer procurement objectives to achieve key business objectives
- Motivating, managing and leading a Procurement team providing support to identified key customers within Welsh Water.

Category Manager Capital

Who you'll work with

Internal

- Senior managers and Heads of Function
- Procurement Team members
- Legal Department and External Lawyers
- Nominated Key Internal Customers

External

- External Contractors and Suppliers
- Cost Managers and Specialist Consultants
- Legal Representatives

About you

Knowledge, Skills and Experience	Essential	Desirable
Proven experience in the field of Capital Procurement including the NEC suite of contracts. Experience and knowledge of procurement and purchasing processes	•	
Member of the Chartered Institute of Purchasing and Supply or RICS	•	
An established negotiator, experienced at managing suppliers and a range of contract terms	•	
Experience of operating under EU procurement law particularly Utilities Contracts Directives		•
An experienced communicator able to interface at multiple business levels including Director level	•	
Experience of drafting bespoke terms and conditions including experience of drafting Z clauses and completing Contract Data part 1 & part 2.	•	
A demonstrable record of delivering sustainable cost reductions across a range of complex categories	•	
Experienced in setting and delivering procurement and commercial strategy from sourcing through to management of supply chain	•	
Highly developed commercial acumen and numeracy skills	•	
An experienced team leader with proven management capability	•	
A proven decision maker able to demonstrate delivery of business objectives through leading change in a collaborative working environment	•	
An analytical thinker who applies reasoned judgement to the management of business and commercial risk.	•	

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